



# Shelby County Tennessee

Mark H. Luttrell, Jr., Mayor

## Questions & Answers

*Issued: April 16, 2013*

### **RFP #13-003-58 Production Copier/Printer Equipment Shelby County Government Support Services – Printing Services**

#### **TO ALL PROSPECTIVE BIDDERS:**

The following questions were submitted by potential vendors. Our answers are listed in *red* below:

1. Section IX, B. number 4. External Print Controller

I want to clarify on the quantity of external print controllers. Is it one print controller with the listed specification per print engine or is it one print controller driving one specific print engine? If it is one print controller driving one specific print engine which print engine would it need to be attached to?

*It will be one print controller to address all machine.*

2. Will Shelby County enter into a lease contract with a third party, or is the supplier of the equipment required to be the lease contract holder?

*The supplier is required to be the lease contract holder.*

3. Will a manufacturer private label lease program, which is assigned by the manufacturer to lease companies such as GE Capital or CIT be allowed?

*Assignment is governed by Section X.A.5 of RFP #13-003-58*

4. With the County pay late charges, insurance surcharges or property taxes?

*No*

5. Under what circumstances can the contract be canceled:
- Non appropriation of funds?
  - Non- performance or equipment or County dissatisfaction with service?
  - At the convenience of the County for no cause?
- See Section X. A. 4. of RFP #13-003-58*
6. Page 12, # 4. Current contract is for an all inclusive CPC with no base charge for machine. Do you want a base lease for the machine plus a CPC for service in this proposal or a machine inclusive CPC price or both?
- Both*
7. The specs for the color machines have a minimum speed. Is that speed specification applicable to both color and black speeds?
- Both*
8. What is the potential volume of color envelope printing? Would a special purpose envelope printer proposal be considered for high volumes?
- The volume would be between 20,000 to 50,000. Yes, high volume envelope printers will be considered.*
9. Page 13, 2.3, should this spec include printing color on a variety of stocks as well as black & white?
- Yes*
10. On 1.2 the paper size specification mentioned is for color machines. Is up to 12" x 18" paper size maximum adequate on the black and white machine?
- Yes*
11. Is it helpful for the 60 and 80 page per minute color machines to have matching output quality?
- Yes*
12. Do you require a dual fusing system on the 80 page per minute system to enable the thick stock printing without significant throughput reduction?
- Yes, or any technology to enable printing on thick stock to prevent significant slow down of printing.*
13. On the 80 ppm system, do you require in-line toner densitometers for calibration on the fly?
- Yes, or other technology to insure quality consistent output.*

14. What type of controller do you want on the 60 ppm, internal or external?  
*Internal will be acceptable on the 60 cpm color machine.*
15. On page 12, 1.11 requires vacuum assist on the black machine. Do you want vacuum assist on the color machine?  
*Yes*

